



# Save time + money with IHCA Professional Consulting

*from IHCA Provider Solutions*

## **WHAT IS PROFESSIONAL CONSULTING?**

Time is money. With Professional Consulting Services from Iowa Health Care Association (IHCA), you receive an expert evaluation of your current processes and personalized recommendations to make the most of your time - and money!

## **AVAILABLE SERVICES:**

- Minimum Data Set (MDS) Consulting
- Electronic Health Record (EHR) Consulting
- Quality Consulting, exclusive for Iowa Health Care Quality Partner network members

## **WHAT IS IHCA PROVIDER SOLUTIONS?**

IHCA Provider Solutions is a new service line offered by the Iowa Health Care Association to help Iowa long-term care providers with effective solutions to maximize their operations and drive positive results. IHCA Provider Solutions services include professional consulting, group purchasing benefits, endorsed products and the Iowa Health Care Quality Partners Network program.

# How Professional Consulting Works

## MDS and EHR Consulting

- Provide access to your data. Interested organizations provide the professional consultant with access to their Point Click Care (PCC) system.
- Get a virtual assessment AND on-site consultation. IHCA's consultant will first conduct a virtual evaluation of the organization's data. From there, she will follow up with an on-site visit to present a personalized and customized plan to gain additional efficiencies – and revenue – from the MDS process. During the visit, you also have the chance to ask questions about your MDS process and EHR system and get expert answers on how to make the most of both.

## Quality Consulting

- Exclusive for Iowa Health Care Quality Partners Network members, quality consulting includes process and system reviews to help providers meet quality goals and metrics, with particular attention paid to specific contracted rehospitalization and infection control goals. IHCA's consultant works with providers to formulate action plans and assist with implementation.

## About Our Consultants

### DALEEN SEIBOLD

Daleen is an MDS certified clinical reimbursement nurse with nearly 30 years of long-term care (LTC) and MDS experience and a solid reputation for providing sound guidance and advice on the MDS process.

### KIMBER LARSON

Kimber is the Director of Quality Solutions at IHCA. Kimber will assist with providing consultation related to quality outcome improvement, as part of IHCA's new Provider Solutions service line.

## Testimonials

LAKESIDE SENIOR CARE – EMMETS BURG

“IHCA's consultant streamlined our documentation to capture common events on MDS submissions to improve our reimbursement rates.”

Tiffany Manwarren, MDS Coordinator

Lakeside Senior Care leveraged IHCA Professional Consulting to evaluate their MDS process.

#### *IHCA's consultant:*

- Identified accurate diagnoses codes to ensure precise formulation of acuity.
- Provided resources to be used for reference (time saver)
- Assisted us to improve our Case Mix Index from 0.97 to above 1.0.
- Provided structured process for routine MDS completion

IOWA JEWISH SENIOR LIFE CENTER – DES MOINES

“IHCA's consultant helped increase our efficiencies exponentially. With all the assistance she provided, she has saved our team hundreds of hours per month.”

Angela Meyer, Administrator

Iowa Jewish Senior Life Center leveraged IHCA Professional Consulting to better utilize their EHR system.

#### *IHCA's consultant:*

- Improved medication pass times, while staying in compliance, with adding ability for doctors to sign off on med passes in EHR.
- Revamped dietary assessments to be more efficient and accessible in EHR.
- Added charting to EHR for weekly skin survey assessments to streamline process.
- Improved documentation for behaviors prior to using medications.
- Established a program in EHR to automate restorative aide charting.
- Added admissions and discharges assessments to EHR, saving time and streamlining process.
- Created survey efficiencies by setting appropriate level of EHR access for surveyors.



## How to Get Started

Scan the QR code or contact IHCA's Brenda Irlbeck to learn more about these services, pricing and how to get started at [brenda@iowahealthcare.org](mailto:brenda@iowahealthcare.org) or **800-422-3106**.