



**IOWA
HEALTH CARE**
QUALITY PARTNERS

DISCOVER THE POWER OF BEING A PARTNER

Apply to join the Iowa Health Care Quality Partners Network

Created exclusively for nursing facility, assisted living, home health care and continuing care retirement community provider members of the Iowa Health Care Association



Access to more payers

Giving you access to more potential clients and better occupancy



Value-based payments

Giving you a return on your investment



Credentialing support

Saving you valuable staff time



Support for claims issues

With less hassle for you



Strategy and understanding

From network staff who are experts at reviewing health care contracts



Exclusive consulting + education

Giving you the competitive edge on quality

What is the Iowa Health Care Quality Partners Network?

Iowa Health Care Quality Partners (IHCQP) is a network of 200 independent long-term care and post-acute care providers joined together for the purpose of **improving the quality and efficiency of patient care** and financially rewarding providers for doing so through **value-based contracts with payers.**

APPLY TODAY

**Contact Brandon Hagen, SVP,
Reimbursement & Policy Advisor**

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515-978-2204

iowahealthcare.org/qualitypartners

GET BETTER CONTRACT TERMS & A RETURN ON YOUR INVESTMENT — WITH LESS EFFORT

Network providers have received \$1 million in value-based payments since 2020

THE PERKS

Access to more payers

- Includes more payer networks, as network health plans often prefer larger networks versus single facility contracts
- Provides better contract terms due to expertise of professional network staff

Value-based payments

- Offers value-based payments to participating providers and access to contracts that recognize quality and better outcomes that individual providers cannot be a part of due to volume; Network providers have received \$1 million in value-based payments since 2020

Administrative/credentialing support

- Reduces administrative costs for documentation collection and submission to multiple health plans
- Monitors contract terms and notices from payers that may try to amend contracts

Support for claims, revenue cycle and systemic payer issues

- Identifies and solves systemic claims issues
- Reduces cost of claim issue resolution
- Provides a process and relationship with payers for escalating and resolving claims issues

Long-term care legal expertise

- Provides expert review of contracts from network staff who understand long-term care, saving you legal fees

Exclusive consulting and education

- Offers exclusive and specialized quality education and clinical consulting, customized to members' specific needs



A FOCUS ON QUALITY

IHCQP has more negotiating power than other networks because it is able to communicate the quality of its network to payers. This is possible because IHCQP members measure their quality. IHCQP providers define their own set of quality measures, agree to measure, create benchmarks and aggregate existing CMS data in order to present timely, accurate quality data to payers and improve contracting options.

“IHCQP has given us the ability to credential and negotiate contracts to be able to provide care for our consumers, with access to more insurance contracts than some small operators were previously able to attain. The network also acts as a resource by providing and hosting quality focused initiatives to not only improve care for our residents, but also to achieve reimbursement outcomes commensurate with the care we provide.”

— Tom Swanson

Administrator, Maple Heights

Skilled nursing & home health care provider

APPLY TO BECOME A PARTNER | iowahealthcare.org/qualitypartners

There are limited spots available.

To learn more or to apply, contact Brandon Hagen at brandon@iowahealthcare.org or 515-978-2204.

Scan to
learn more:

